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management:  
Mancha Oriental  
system**

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# Contribution of the Multi Attribute Value Theory to conflict resolution in groundwater management. Application to the Mancha Oriental groundwater system, Spain

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## Abstract

The implementation of the EU Water Framework Directive demands participatory water resource management approaches. Decision making in groundwater quantity and quality management is complex because of the existence of many independent actors, heterogeneous stakeholder interests, multiple objectives, different potential policies, and uncertain outcomes. Conflicting stakeholder interests have been often identified as an impediment to the realization and success of water regulations and policies. The management of complex groundwater systems requires clarifying stakeholders' positions (identifying stakeholders preferences and values), improving transparency with respect to outcomes of alternatives, and moving the discussion from the selection of alternatives towards definition of fundamental objectives (value-thinking approach), what facilitates negotiation. The aims of the study are to analyse the potential of the multi attribute value theory for conflict resolution in groundwater management and to evaluate the benefit of stakeholder incorporation in the different stages of the planning process to find an overall satisfying solution for groundwater management. The research was conducted in the Mancha Oriental groundwater system (Spain), subject to an intensive use of groundwater for irrigation. A complex set of objectives and attributes were defined, and the management alternatives were created by a combination of different fundamental actions, considering different implementation stages and future changes in water resources availability. Interviews were conducted with representative stakeholder groups using an interactive platform, showing simultaneously the consequences of changes of preferences to the alternative ranking. Results show that the acceptance of alternatives depends strongly on the combination of measures and the implementation stages. Uncertainties of the results were notable but did not influence heavily on the alternative ranking. The expected reduction of future groundwater resources by climate change increases the conflict potential. The implementation of the method to a very complex case study, with many conflicting objectives and alternatives

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method considers all possible alternative policies, identifies different objectives and elicits stakeholder preferences on the objectives. Key questions of the analyses are:

- How do stakeholders rank management alternatives and are the results of our method coherent with holistic rankings?
- What are the principal points of conflict?
- How do different future scenarios influence the preferences of stakeholders?
- What are the advantages of stakeholder inclusion for a sustainable groundwater management?

## 2 Method

The MAVT is a Multi Criteria decision analysis (MCDA) tool to solve complex real world decision problems, judging different amelioration alternatives for finding a well-accepted solution (Mustajoki et al., 2011; Bogardi and Nachtnebel, 1994). Different alternatives are ranked by evaluating the fulfilment of set objectives. Stakeholder interviews and workshops are used to elicit their preferences.

For the evaluation of the alternatives we adopted the additive value function (weighted sum of single attribute function) (Belton and Steward, 2002; Hostmann et al., 2005):

$$V(A) = \sum w_i \cdot v_i(a_i) \quad (1)$$

with  $a_i$  as the level of attribute  $i$  resulting from alternative  $A$ ,  $v_i(a_i)$  the single attribute function,  $w_i$  the weights of the attributes and  $V(A)$  as the total value of the alternative.

The value function has the vector of attribute levels that quantifies the effects of an alternative as an argument and converts it into a single value that expresses the satisfaction for that alternative in regard to an objective (Soncini-Sessa, 2007). The

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single value ranges from 0 to 1 for every objective and allows different objectives to be compared. The single value function is unique for every stakeholder and objective. The weights express the importance of each criterion compared to other criteria. The value of the weights depends on the relative importance that the stakeholder associates to each attribute. The goal is to attain lumped measurement of the attractiveness or utility of the outcome of a set of alternatives by stakeholder.

## 2.1 General approach

The general approach of the evaluation process is shown in Fig. 1. The applied approach is almost similar to DAI approach (the decision analysis approach; Marttunen and Hämäläinen 1995; Karjalainen et al., 2013) that provides strong interactivity with the stakeholders through facilitated meetings and personal computer-aided interviews of stakeholders.

In a very first step the problem has to be clearly defined. The second step involves a complete identification of the stakeholders who are related to the problem. The snowball approach is used for that purpose. A crucial step (step 3) is the identification of all stakeholder objectives. Objectives are identified with stakeholders, representing their values and interests. They are ordered in a hierarchy tree with different levels of detail, considering the different scope, inconsistency and explicitness (Keeney and Raiffa, 1976). We arranged lower-level objectives in ecological, economic and social objectives (Bogardi et al., 1982). Afterwards (step 4), potential measures are defined and combined into alternatives (step 5).

The description of impacts is carried out through a consequence table (step 6) showing the consequence that a given alternative will have on a given objective. A consequence matrix is built up through various sub steps (Keeney and Raiffa, 1976). First, the physical impact of an alternative to the hydrological system is analysed and quantified using measurable units. Then, its socioeconomic and economic impact is quantified. To include the possible impacts of climate change on preferences two impact matrices are created, where one depicts the status quo of available water resources and the

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other one includes changes in future water resources availability. In step 7, interviews are conducted to elicit stakeholders' preferences which are described in detail below. The results from step 6 and 7 are combined with Eq. (1) to rank the alternatives (step 8) among the stakeholders. Afterwards they are presented in a workshop (step 9), where stakeholders are also asked to rank the measures independently of any prior objectives. The results (8 and 9) are assessed and interpreted in step 10 and differences in rankings of future scenarios are compared (step 11). Finally, a sensitivity analysis is conducted to test the robustness of the obtained results towards uncertainties in the attribute levels of the alternatives (consequence matrix) and in the attribute valuation of the stakeholders.

### 2.2 Stakeholders' interview

Stakeholders are asked in the interviews to value different levels of attributes for every objective on a standardized scale. The attribute level range must cover all the attribute levels of the alternatives, limited by the highest and the lowest level of all of them (Keeney and Raiffa, 1976).

The single attribute value function  $v_i(a_i)$  is assessed with the direct rating method, which is a numerical estimation method (von Winterfeldt and Edwards, 1986). The evaluation is done with Microsoft Excel<sup>®</sup> on an interactive evaluation platform, so that the decider is able to see a visualization of answers (Fig. 2). The range of attribute levels is limited by the highest and lowest level of the attribute in all alternatives of both scenarios. The respondent is asked to estimate the strength of preferences of every attribute level on a numeric scale between 1 and 0, with 1 as the most preferred level and 0 for the least preferred level. The remaining levels have to be rated between 1 and 0, considering the space between two attributes levels as the strength of preference between them. The value function is a transformation of the attribute levels of the objective on a comparable scale between 1 and 0.

In addition to the value functions, the weights of the different objectives have to be elicited for every representative. To avoid the risk of stakeholder behavioral biases it is

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of high importance to understand the possible influences and impacts to the result of different methods (Roberts and Goodwin, 2002). Different weighting methods lead to different results, although they are based on the same theoretical assumptions (Pöyhönen and Hämäläinen, 1999). Therefore, it is important to use a method which on the one hand is easily understandable for the interviewed persons and on the other hand, statistically applicable and traceable. In this study we have applied the SWING method (von Winterfeldt and Edwards, 1986). In this approach the attribute ranges are explicitly incorporated in the elicitation questions, being proven as a successful method on convergence tests (Pöyhönen and Hämäläinen, 1999).

The calculation of the results was realized with Web-HIPRE<sup>®</sup> Version 1.22, a web version of HIPRE 3+ software for decision analytic problem structuring, multi criteria evaluation and prioritization (Mustajoki and Hämäläinen, 2000). The further processing of the data was realized with Microsoft Excel<sup>®</sup>.

The preferences have been ranked and the different fundamental actions have been analyzed. Additionally, a sensitivity analysis has been conducted to deal with uncertainty in the valuations and in the attribute levels. The conflict potential has been interpreted and the ranking discrepancy, expressed by the mean standard deviation of the average ranking of all stakeholders. The influence of the dynamic variables has been analyzed by comparing the two scenarios, observing the changes of the rankings. Finally, the aptitude of the MAVT method has been evaluated, comparing the results of the model with the results of the holistic alternative ranking, which have been evaluated by some catch questions in the interviews.

### 3 The case study

#### 3.1 Description

The Mancha Oriental (MO) Aquifer is located in south-eastern Spain at the eastern extreme of the Mancha plain, mainly in the provinces of Albacete and Cuenca, in the



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Castilla- La Mancha region (central Spain), with small areas in the Valencian Commu-  
nity and Murcia (see Fig. 3). It is part of the Júcar river basin district as one of its 52  
groundwater bodies, with a total extension of approximately 8000 km<sup>2</sup> (CHJ, 2009) and  
is consequently the biggest aquifer of this system and one of the largest carbonate  
aquifer systems in Spain. The major part of the system belongs to the catchment of the  
Júcar River, which is strongly connected with the aquifer.

The region is characterized by a semiarid continental climate with an effective  
medium rainfall of about 350 mm year<sup>-1</sup>. Annual precipitation varies from 150 mm in  
dry years to 750 mm in humid years (López-Fuster, 1999). The average net precipita-  
tion of the system in the long term series (1945–1975) is about 338 Mm<sup>3</sup> year<sup>-1</sup> (CHJ,  
2009). However, in the last decade a decrease of 292 Mm<sup>3</sup> (86 %) has been detected.

With its high agricultural activity and semiarid climate about 80 % of water in Eastern  
Mancha region is demanded by agriculture (CHJ, 2009), of which the major part is used  
for irrigation and a small part for livestock breeding. Urban water demand accounts only  
for 17 % of the total demand and plays a secondary role. The intensive expansion of  
irrigation since the early 1970's and the cultivation of high water consumption crops  
led to a significant increase of water demand and groundwater pumping. In the last  
years the gross extractions have stabilized between 300 and 450 Mm<sup>3</sup>. However, the  
renewable resources are assessed between 280 and 330 Mm<sup>3</sup> year<sup>-1</sup> (CHJ, 2009) and  
consequently, the aquifer balance is still negative.

The intensive groundwater pumping has been led to a significant drop of ground-  
water level and the piezometric level is locally about 35 m or more under the level of  
natural regime (Sanz et al., 2009). As a consequence, the springs, whether they are  
permanent, temporal or ephemeral, are suffering a notable change in the discharge  
and 13 % of them have been dried up (López Sanz, 2010). Also the discharge of Jú-  
car River is heavily influenced, as stream aquifer interaction in the upper reach has  
changed from a gaining river to a losing or even not connected river.

The Júcar River is the main surface water course in the Mancha Region. In the  
upstream limit of the aquifer region, the Alarcón reservoir (with storage capacity of

1112Mm<sup>3</sup>) serves the main streamflow regulator, guaranteeing water supply for urban households and partially for agriculture. El Molinar reservoir represents the downstream geographic limit of the Júcar river reach within the MO region.

The MO aquifer system suffers since the early 1970s a continuous drop of groundwater levels due to intense groundwater pumping. This pumping has been provoked by an important transformation from dry land to irrigated land and consequently an increasing demand of irrigation water for agriculture. Promoted by economic incentives, the development of an intensive agriculture has led to a total irrigated area of about 100 000 ha, whereof the predominant part is supplied by groundwater. Agriculture is the most important economic factor in MO region. However, the overexploitation of the aquifer produces important ecological impacts, ranging from the drying of springs and wetlands to the disappearance and regime alteration of the rivers and the pollution of water.

Yet, water use from the aquifer is limited by the River Basin Authority (Confederación Hidrográfica del Júcar) and the Jucar River Basin Management Plan. The regulation and control of water abstractions is managed by the Junta de Regantes de la Mancha Oriental, with about 800 members and an irrigated area of 90 000 ha. Groundwater abstractions and water use are controlled by remote sensing and personal inspections (Castaño et al., 2010). The total irrigated area fluctuates between 100 000 and 110 000 ha.

Various measures have already being proposed to halt overexploitation and achieve the goal of a sustainable aquifer management, by controlling the quantitative overexploitation of the aquifer through collective actions (Lopez-Gunn, 2003) and achieving a good chemical status of the aquifer through the use of fertilizer standards and fertilizer taxes (Peña-Haro et al., 2010).

This study intends to identify the points of conflict between stakeholders to create a basis for further planning, and also to sensitize the stakeholders to possible impacts caused by different managements. A general approach for finding well-accepted measures should be found by testing the MAVT method, incorporating the stakeholders.

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And finally, the method's aptitude for conflict resolution in water management has been evaluated. The impact assessment of the measures and the evaluation of alternatives have been realized for the year 2027, which is homogeneous with the provided deadline of fulfilling the goals set in the WFD in second instance. To evaluate the robustness to external changes, two future scenarios were considered: a static and a dynamic one, including possible changes in the available water resources in future. The application of the MAVT in the case study of MO aquifer should give an idea of the possible impacts of various alternatives, its fulfilment of the objectives for the different stakeholders and the conflict potential of the alternatives between the stakeholders. Furthermore, the aptitude of the MAVT as tool for conflict resolution in water management has been tested.

## 3.2 Application

### 3.2.1 Identification of stakeholders

The very first step was the characterization of the problem of sustainable groundwater management in the case study and the identification of all relevant stakeholders involved. In a large and complex groundwater system as the MO, a broad range of interests are involved. The identification of the main stakeholders involved in this study was based on interviews with experts with regional knowledge and the application of the snowball principle, which involves asking yet identified stakeholders to identify new ones (Hostmann, 2005). Eight stakeholder groups were finally selected (Table 1).

During the identification process, we checked if a stakeholder's involvement was reasonable for avoiding biased results. Three exclusion criteria were defined:

- Lack of knowledge about the aquifer system
- Lack of willingness to cooperate
- Missing empathy to the aquifer management problem

### 3.2.2 Identification of objectives and attributes

A hierarchy tree (see Fig. 4) was defined by experts and afterwards discussed and adapted with experts and stakeholders until the constructed hierarchy of objectives was accepted by all of them. This was absolutely crucial for gaining acceptance of the results. All the objectives contribute to the overall goal of a sustainable management of the groundwater system.

Afterwards, attributes with measurable units were assigned to each objective on a quantitative or qualitative scale in order to assess the performance of the different alternatives in relation to that objective. A qualitative scale was assigned when a high uncertainty existed in the impact assessment, and also, if comprehensibility of qualitative data in the valuation process was easier for stakeholders. One of the criterion was that a clear association of the attribute to the objective is given (Keeney and Raiffa, 1976). Another criterion was the validity of the attribute in all the study area, as the MO aquifer management issues are not only local. Especially physical impacts were expressed all over the area representative value (e.g.: groundwater depletion cannot be used as attribute, as the impact varies over the area). A division of the objectives into geographical zones by lower leveled sub-objectives was contemplated, but finally rejected, because of the danger of appearance of local interests in the valuation process and the loss of the objective character. A list of identified objectives with attributes can be found in Table 2.

### 3.3 Definition of management alternatives

Management alternatives were not defined by experts, but created from already proposed measures. Given that the overexploitation of the Mancha Oriental aquifer has been a problem for many years, different measures already have been developed by different organisations, varying in the basic approach for solving the aquifer management problem (López-Gunn, 2003; Santa Olalla et al., 1999; Peña-Haro et al., 2010).

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After all potential measures were identified they have been grouped in fundamental actions (FA).

1. FA1 Control/Restriction of groundwater use

- (a) Reduction of irrigated agricultural area, change to dry farming (sell water rights and adapt exploitation plans)
- (b) Reduction of water allotment in drought periods (summer)
- (c) Change of crops
- (d) Improvement of extraction controls
- (e) Improvement of irrigation efficiency

2. FA2 Increased Surface Water Use/Groundwater substitution

- (a) Groundwater substitution by surface water for agricultural and urban water supply

3. FA3 Water demand reduction by economic instruments

- (a) Implementation of fertilizer standards
- (b) Implementation of water taxes and fertilizer taxes

To generate alternatives a system generating approach was applied, creating for every fundamental action different levels of implementation (Bogardi et al., 1982), from slow (Level 1) to high (Level 3).

FA1: (W1, W2, W3)

FA2: (S1, S2, S3)

FA3: (E1, E2, E3)

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In a further step the actions were combined with all different implementation stages considering various restrictions ( $R$ ) to  $3 \times 3 \times 3 = 27$ . In total 27 discrete alternatives ( $A_i$ ) were defined by

$$A_i = A_i(W_j, S_k, E_l; R) \quad (2)$$

The alternative with the lowest implementation stages for all fundamental actions represents the status-quo alternative. The compatibility of the different measures was checked. Two exclusion criteria to check for compatibility have been set: (1) Two measures are partially dependent and have contradictory outcomes and (2) a measure makes another measure redundant. Restrictions ( $R$ ) referred to external or immutable variables that influence on the available water resources. In the MO aquifer these restrictions come from river discharge constraints for downstream adjacent regions, but also reliability of urban water supply. Putting restrictions helped to focus on an inner solution of the aquifer management.

Although the directly ranking of a high number of complex alternatives with different outcomes would be very difficult, unrealistic and probably meaningless task for the stakeholders, the MAVT will allow to indirectly rank the alternatives for each stakeholder by obtaining their values and preferences in terms of objectives, and assessing the performance of the alternatives on those objectives.

### 3.4 Impact assessment

For assessing how well each alternative meets the objectives, the impact assessment was forecasted for a certain time horizon. As the principal objectives are based on the guidelines of the WFD, the deadlines for its implementation were chosen. The date of evaluation was set in 2027, since this is one of the stages to be addressed. The base situation described the average situation between 2000 and 2008 to avoid possible anomalies of one specific year. Some of the proposed measures have already been realized or are in progress of realization.

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### 3.5 Quantification of the stakeholders' preferences

The value function and the weights of the alternatives were elicited through interviews with representatives of every stakeholder group. The valuation of the attributes was realized for the range between the lowest and the highest level of the attribute for all alternatives in both scenarios. This range differed slightly between the two scenarios and it would have required separate valuation interviews for every scenario. However, it was confusing for stakeholders to realize twice an interview with almost identical ranges of attributes. Because of this, a little error has been accepted, as it was not of high significance to the outcomes. Also, the use of qualitative scales of attribute levels reduced this problem.

Personal computer-aided interviews (Sect. 2.2) were conducted with representatives of the stakeholder groups. Either the interview is with the official spokesman of a stakeholder group or with at least two stakeholders per stakeholder group to maintain the objective character. Within one stakeholder group, the values of the representatives were averaged. If a stakeholder was not available for a personal interview, it was conducted by electronic interviews, although personal interviews were preferred to avoid misinterpretations or errors in the valuation. In addition to the elicitation of the value function and weights, stakeholders were questioned some general qualifying hits, to capture the interviewee's holistic preferences. Afterwards, a workshop in Albacete (Spain) was held where the results were presented and stakeholders were asked to evaluate their prior valuation of preferences.

## 4 Results

### 4.1 Ranking of alternatives – interpretation of results

Based on the total value of the alternatives for the stakeholder groups we proceeded to rank the different alternatives between 1 (best) and 36 (worst). The different alternatives

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are ranked quite similarly (see Table 3) across the stakeholder groups, although some clear discrepancies can be also detected. The alternative ranking follows some clear criteria for all representatives and the basic structure of the most preferred alternatives is the same. According to the results of the MAVT method, stakeholders tend to prefer a mix of different fundamental actions for problem resolution. The potential of combined measures might be preferred due to economic reasons, and might cause smaller impacts, distributed on various sectors instead of one rigorous measure. For an alternative to be considered good, ecological, economical and also social interests have to be considered. Of course among the different stakeholder groups the focus differs, but the best-ranked alternatives are still the same, due to their basic structure. Figure 5 shows the evaluation of the alternatives and the range of variation between stakeholders.

Through analysing the composition of the total value it could be seen that economic, ecological and social interests had to be fulfilled by an alternative to achieve a good ranking.

The representatives of all stakeholder groups agreed that a restriction of water access is necessary to obtain a sustainable aquifer management. Other measures just showed efficiency if there were no additionally increase of the water use. Also, the compliance of the ecological objectives relied mainly on this restriction.

Groundwater substitution by surface water was evaluated as an appropriate measure, although the preferred implementation factor differed among the stakeholders. Especially the high costs and the long realization time of a full implementation affected negatively on the results of environmental organizations and rural development. To agricultural representatives it represented a necessary measure to guarantee water supply and economic activity.

According to economic instruments, fertilizer taxation is considered as the most adequate solution, especially because of its positive influence on the nitrate concentration in the groundwater. However, the influence of water taxation on the results is quite low and is considered less adequate than other measures.

In general, it can be observed that the main question being considered a good alternative is not only “what is the best measure”, but “what is the implementation stage of a measure” and “how is the combination with other measures”.

## 4.2 Conflict potential

5 A conflict potential might arise when there is a large variation in the ranking of certain alternative across all the stakeholder groups. Analyzing the conflict potential helps to focus on the proper measures for reaching a consensus solution. The conflict potential expressed by the mean deviation of the evaluation of alternatives by the stakeholders is shown in Fig. 6.

10 Analyzing the fundamental actions, conflict potential could be found in the full implementation of planned measures. High implementation stages of measures are just accepted by all stakeholder groups, if they are combined with other fundamental measures. For instance, ecologists neglect a full implementation of groundwater substitution, which is preferred by agricultural representatives and some administrations, if  
15 there is no impediment of further extension of irrigation water use by water use restrictions. On the other hand, agricultural representatives would accept a water use restriction provided that groundwater substitution measures are also implemented to avoid economic drawbacks.

20 The acceptance of economic measures varies significantly and has high conflict potential. According to the results, water taxes are not decisive for a good alternative ranking. Fertilizer taxes contain high conflict potential, but they are provided in the best-ranked alternatives, due to their regulation capacity of nitrate concentration in groundwater. However, in reality, the acceptance of taxes, especially by agricultural representatives (obtained by direct interviews) might be low, because of the economic  
25 losses as a consequence.

Uncertainties in the future by dynamic variables (Scenario 2) are another source of conflicts. This might be because of the uncertainty of future development. Static

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external variables (Scenario 1) give results more accurately, but maybe do not represent the future reality.

### 4.3 Scenario comparison

The scenario comparison served to show up conflict points coming up because of uncertainties on variables in future. In Scenario 2, due to the inclusion of a greater urban water demand and climate change, the achievement of the objective of a sustainable aquifer management was more difficult than in Scenario 1. Figure 7 shows changes in ranking for the three best evaluated scenarios 1.

Main questions were if there were significant changes in the preferences of outcomes and how the alternatives change in the two scenarios.

Looking at the best evaluated alternatives in both scenarios it could be seen that the most preferred alternatives are not entirely the same, but the focal point of good evaluated alternatives were rather similar. The following similarities could be detected:

- Alternatives with focus on just one measure are evaluated worse than those with several different measures of the fundamental actions
- To obtain a good ranking, a restriction to the water access has to be implemented
- A substitution of groundwater by surface water on a medium level of implementation is recommended
- A control of nitrate contamination by fertilizer taxation is desired to fulfil the ecological objectives of WFD.

Focusing on the differences between the scenarios the following shifts could be observed:

- Alternatives with combination of various fundamental actions on a medium level of implementation show up with the highest losses (although their absolute rank still can be high)

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- The highest improvement of alternative ranks can be observed in the alternatives with more rigorous measures as a consequence to the higher necessity of acting, due to the bigger water resource availability problem
- Also the status-quo alternative improves the acceptance. This might be because of the decreased cost efficiency of the measures. In other words, the cost of measures is not justified by the result.

Differences between the scenarios could be detected, but nevertheless the tendency of the best ranked alternatives were the same and alternatives with a mix of different measures were the best ranked in both scenarios. Nevertheless, in MO case the difference in the preferences of outcome between the scenarios was of moderate importance. However, a further aggravation of the water problem would question the obtained results.

#### 4.4 Sensitivity analysis

Uncertainty on the attribute levels can have significant influence on the preference values. Depending on the stakeholder group and alternative the robustness of the preferences of the alternative varies. Despite the influence on the preference value, the effect on the alternative ranking was quite low, and the basic structure of the ranking did not change. The most preferred alternatives also obtained a high ranking considering the uncertainty range. Referring to the uncertainties in the attribute levels, there was no significant negative variation observable.

Uncertainties within the stakeholder groups were significant for “environmental organizations”, while municipalities (Fig. 8) and rural development had a quite similar evaluation. This was interesting, as one would initially expect lower discrepancy between ecologists than between other stakeholder groups.

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## 4.5 Discussion and conclusions

Finding the optimal solution with the Multi Attribute Value Theory in water resource problems seems to be difficult, requiring that complex structures are reduced to one value, expressing the acceptance or negotiation of an alternative. More complex methods like for instance ELECTRE (San Cristóbal Mateo, 2012) might be more appropriate to find the best solution, but in the application of these there is a risk of non-transparency and lack of understanding about the method among the participating stakeholders.

Nevertheless, the applied decision analysis framework based on the MAVT is a useful method to find possible conflict points between the multiple stakeholders, helping also to identify possible consensus solutions. Furthermore, it is possible to define basic criteria for alternative planning, to guarantee a high acceptance of measures and avoid future conflicts.

The acceptance of the method is quite high, because of its simplicity (see Marttunen et al., 2013). It is important to involve stakeholders at the beginning of the planning process, especially in the setting of the objectives. Stakeholder involvement and mediation is considered fundamental to obtain high acceptance. It is important to weigh the necessary complexity of the model with the comprehensibility. Stakeholders have to be chosen carefully in terms of their knowledge of the issue, and they should have a good overview of the problem. If not, the valuations will be made without basing them on facts. If the stakeholders understand the method, the acceptance of the results will be higher, and their contribution to conflict resolution too, since the results become more acceptable.

The holistic ranking given by some stakeholders is mostly coherent with the results of the MAVT method. The big advantage of the MAVT method is the possibility to create a complex structure of measures and objectives. This allows a more detailed analysis of the alternatives, not reproducible by holistic rankings and consequently giving much better information.

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The approach has been applied to the analysis of sustainable management of the Mancha Oriental aquifer, allowing to elicit stakeholder groups' values and evaluating groundwater management options. Stakeholders clearly preferred combined measures due to economic reasons, and cause smaller impacts, because impacts are distributed among various sectors. For an alternative to be considered good in MO, ecologic, economic and also social interests have to be considered. Logically among the different stakeholder groups the focus differs, but the best-ranked alternatives are still the same due to their basic structure. The representatives of all stakeholder groups agree that a restriction of water access is necessary to obtain a sustainable aquifer management. Other measures just have efficiency if there is no additionally increase of the water use. Also, the compliance of the ecological objectives relies mainly on this restriction. Groundwater substitution by surface water is evaluated as an appropriate measure, although the preferred implementation factor can differ among the stakeholders. Especially the high costs and the long realization time of a full implementation affect negatively on the results of "environmental organizations" and "rural development". To "agricultural representatives" groundwater substitution represents a necessary measure to guarantee water supply and economic activity. Regarding economic instruments, fertilizer taxation is considered as the most adequate solution to achieve a good ecological status, especially because of its ability to limit the concentration of nitrate in the groundwater. The influence of water taxation on the results, however, is quite low and is considered less adequate than other measures.

Although the amount of alternatives seemed to be unmanageable for the stakeholders at the beginning, the MAVT approach helped them to get more sensitized to the complexity of groundwater management in this aquifer and to elicit stakeholders' preferences and potential conflict points. In summary, the applied MAVT method is a useful support tool for planning processes, not for finding the best solution, but for avoiding future conflicts and find potential consensus solutions by a detailed analysis of the measures rank based on the stakeholder preferences and values. It also serves to sensitize stakeholders to competing interests in environmental problems.

*Acknowledgements.* The authors would like to thank all stakeholders for the cooperation and participation to realize this study. Further we extend a special thanks to all the people who contributed to the study. This work has been partially funded by the European Community 7th Framework Project GENESIS (226536) on groundwater systems and the Plan Nacional de I+D+I 2008–2011 of the Spanish Ministry of Science and Innovation (projects CGL2009-13238-C02-01 and CGL2009-13238-C02-02 on climate change impacts and adaptation).

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Stakeholder	Representation	Interviewee
National Administration	Jucar River Basin Authority	1
Regional Administration	Regional Government	1
Municipalities	Local Government, municipal Association	2
Agricultural Representatives	Junta Central de Regantes de la Mancha Oriental	1
Environmental Organisation	Local environmental organizations	2
Industry	Power generation, water using Industry, fertilizer production	0
Recreational Organizations	Recreative and tourism organizations	0
Regional development organizations	ADIMAN, Institute of Regional Development	2

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**Table 2.** Attributes and measurement units for the lowest level objectives.

Objectives	Attribute	Unit
Good chemical groundwater status	Water quality	Groundwater nitrate concentration $\text{mg L}^{-1}$
Good quantitative status of aquifer	Budget	$\text{Mm}^3 \text{ year}^{-1}$
Recuperation of springs and wetlands	Recuperation potential	qualitative scale
Good ecological status Júcar	Stream – aquifer interaction	qualitative scale
Max. utilisation of irrigable area	Irrigation area	ha
High crop profitability	Net Benefit per ha.	€
Industrial Productivity/Energy potential	Influence on Energy production in Júcar river	qualitative scale
Short realization time	Time between planning and realization times	Years
Low implementation costs	Cost of measures, etc.	€/qualitative
Low maintenance and management cost	Cost of administration and control	€
Create Employment	Number of jobs	Number of jobs
Improve recreational opportunities	Recreational space	qualitative scale
Increase of regional productivity	Influence on per capita income of region	+/-
High cost-benefit ratio		%

**Table 3.** Ranking of alternatives by the stakeholders in scenario 1. Increasing alternative number represents increasing implementation status of fundamental actions. Alternative 1 represents the status quo.

Stakeholder	Alternative											
	1	3	4	6	7	9	10a	10b	11a	11b	12a	12b
National Administration	32	30	34	33	36	35	26	31	22	28	21	25
Regional Administration	36	35	31	17	34	25	30	26	27	19	20	18
Agricultural Representatives	22	32	25	34	21	30	24	36	31	33	29	28
Municipalities	36	33	35	32	34	31	29	30	26	24	17	21
Ecologists	33	31	35	32	36	34	23	24	19	17	11	10
Rural Development	35	31	36	32	33	29	24	25	16	18	10	13
	13a	13b	14a	14b	15a	15b	16a	16b	17a	17b	18a	18b
National Administration	17	20	1	6	15	19	13	12	3	2	5	4
Regional Administration	8	3	29	4	2	1	14	9	15	11	10	7
Agricultural Representatives	10	20	6	13	16	15	2	11	7	4	3	1
Municipalities	12	11	7	5	1	2	16	15	14	13	3	4
Ecologists	21	18	13	14	4	3	28	26	16	15	6	5
Rural Development	7	8	11	14	1	2	23	19	28	26	12	9
	19a	19b	21a	21b	22a	22b	24a	24b	25a	25b	27a	27b
National Administration	24	29	23	27	16	8	18	11	10	14	7	9
Regional Administration	33	22	32	21	13	5	12	6	23	28	16	24
Agricultural Representatives	23	35	27	26	14	18	17	5	12	19	9	8
Municipalities	28	25	23	19	18	8	9	6	22	27	10	20
Ecologists	29	30	9	12	27	22	7	2	20	25	1	8
Rural Development	22	21	5	6	20	15	4	3	30	34	17	27

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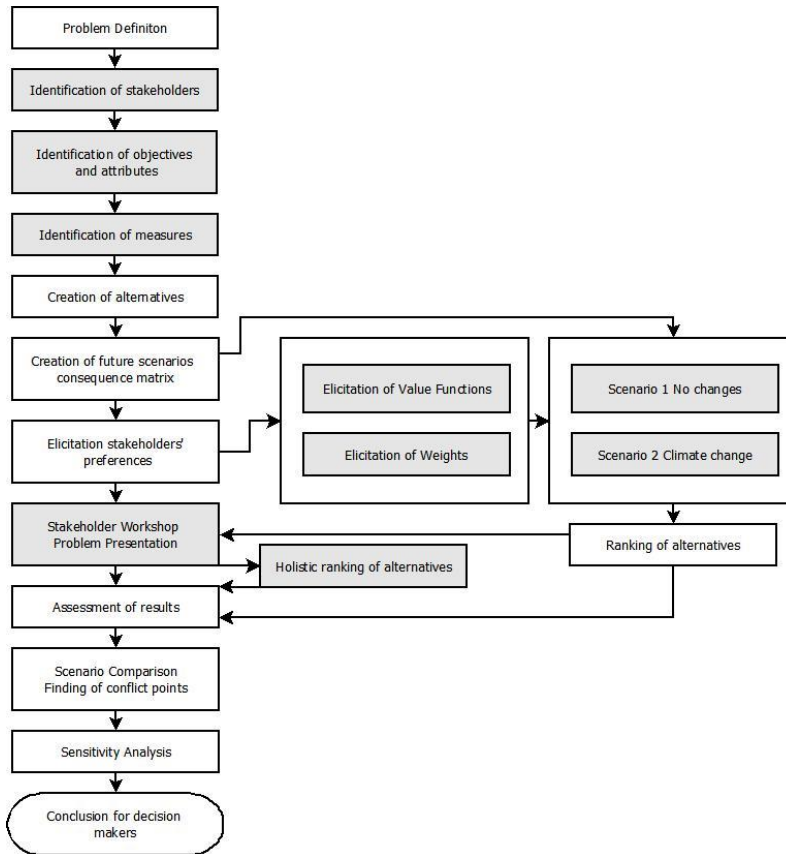
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**Figure 1.** Method of evaluation of alternatives: grey charts = parts with stakeholder involvement.

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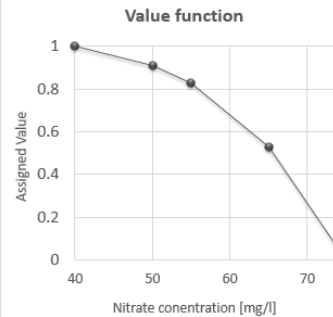
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**Objetivo:** Good chemical groundwater status

**Atributo:** Water quality

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2	50	<input type="text" value="0.9"/>
3	55	<input type="text" value="0.85"/>
4	65	<input type="text" value="0.55"/>
5	75	<input type="text" value="0.1"/>



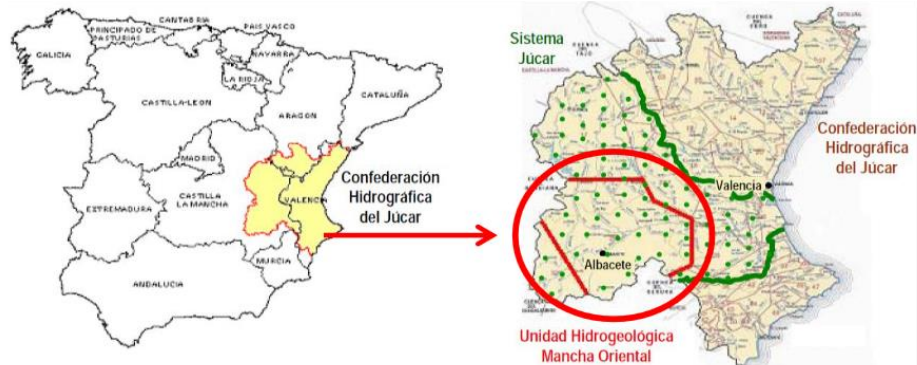
**Figure 2.** Interactive tool for stakeholders to define valuefunctions (developed in Microsoft Excel).

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**Figure 3.** Case study area: La Mancha Oriental Aquifer in South Eastern Spain.

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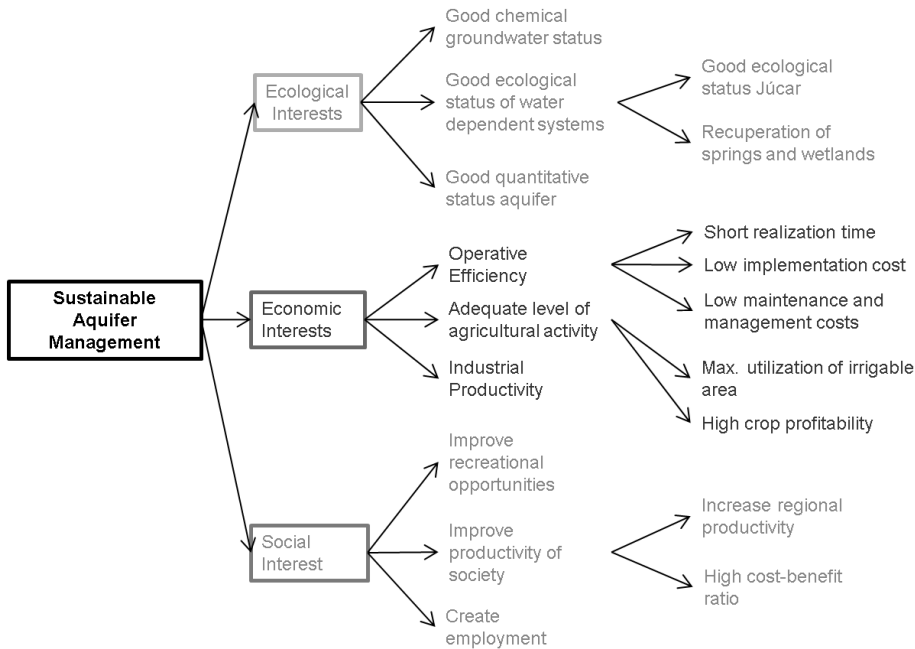
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**Figure 4.** Hierarchy value-tree of objectives from interviews to experts and stakeholder.

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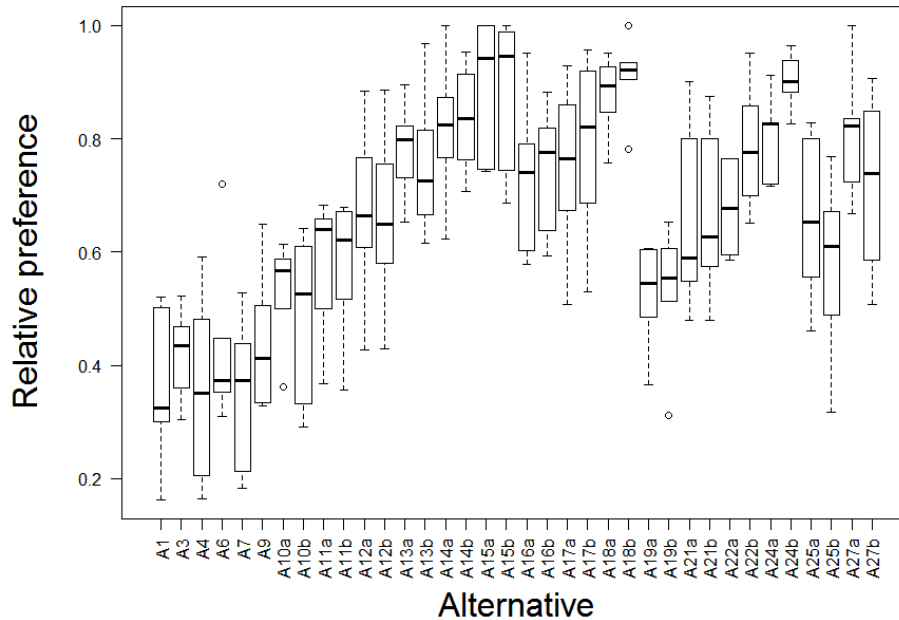
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**Figure 5.** Standardized values of preferences of the alternatives by the stakeholders (min, median, 75th percentile, max).

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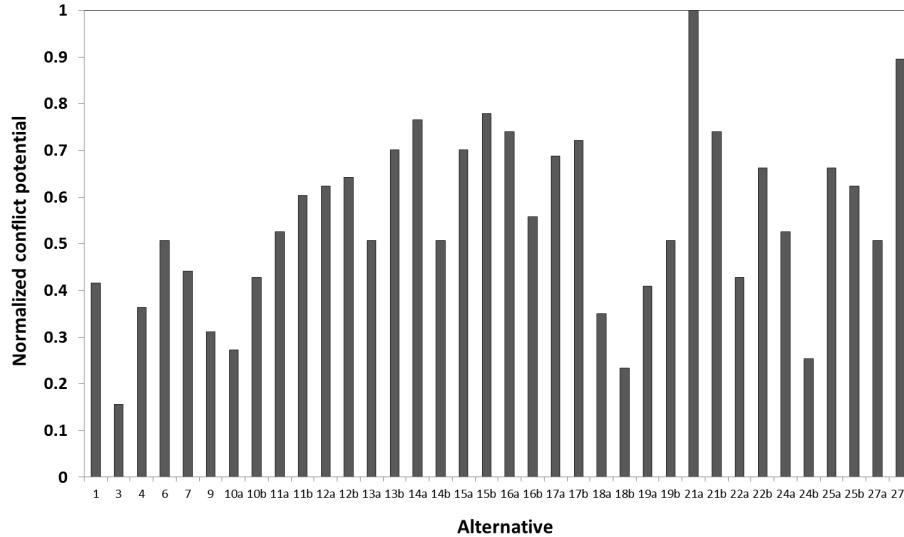


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**Figure 6.** Normalized values ranking discrepancy expressed through mean deviation of preference relative values across stakeholders.

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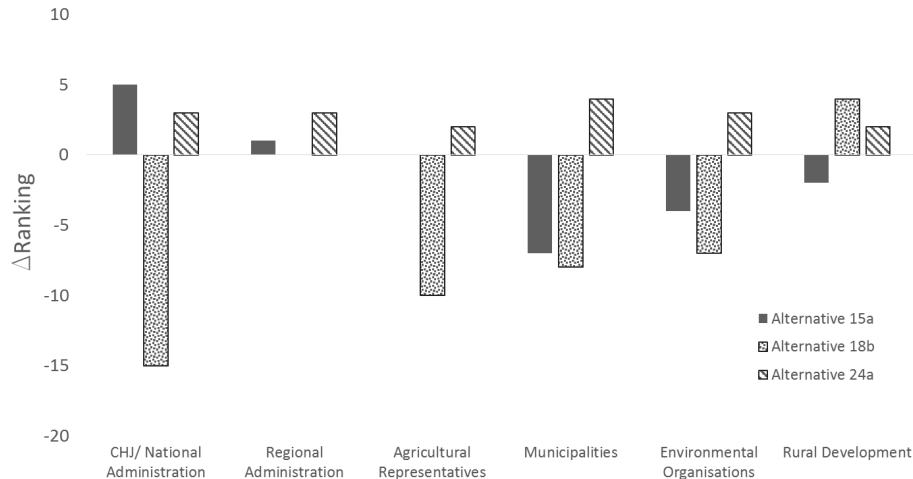
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**Figure 7.** Change of ranking between scenario 1 and scenario 2 of the three best evaluated alternatives in scenario 1.

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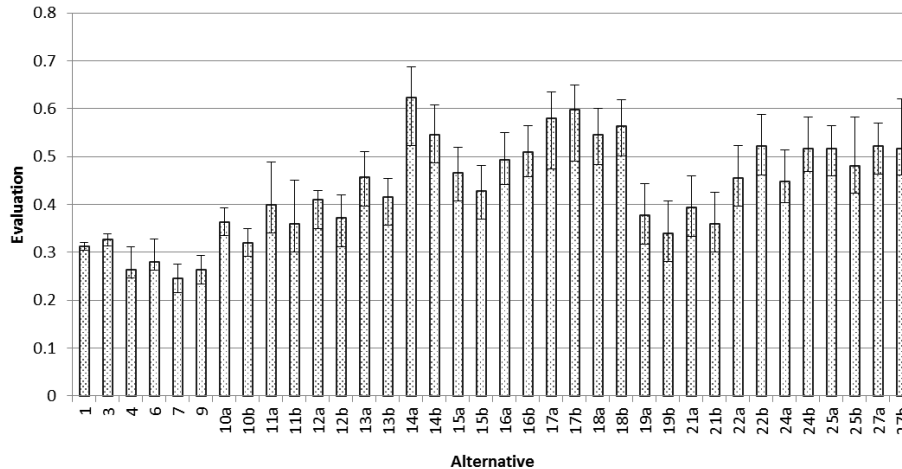
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**Figure 8.** Effect of uncertainty on the attribute levels for the evaluation of the alternatives by the stakeholder group Municipalities.

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